



Center for Transportation Public – Private Partnership Policy

Conference Speakers

Morning Panel: Emerging Infrastructure Initiatives



Janet Kavinsky - Vice President, Federal & State Governmental Relations, Vulcan Materials Company

Janet Kavinsky joined Vulcan Materials Company in September 2015 as Director of Federal and State Governmental Affairs and in 2016 was promoted to Vice President and made a corporate officer. Prior to joining Vulcan, Janet was Executive Director for Transportation & Infrastructure at the U.S. Chamber of Commerce where she led transportation policy, and lobbying efforts, ran the Americans for Transportation Mobility, a nationwide business, labor, and transportation organization coalition, and developed the Let's Rebuild America (LRA) initiative to raise the profile of infrastructure issues, broaden stakeholder engagement, and create new opportunities for businesses to influence public policy. Janet started her career at the U.S. Department of Transportation (USDOT), consulted for the California DOT during graduate school, and worked with state DOTs at the American Association of State Highway and Transportation Officials. A native of the great state of Wyoming, Janet earned her B.S. in Political Economy from the University of Wyoming in 1995 and an MBA from the Stanford Graduate School of Business in 2001.



J. Randall Minchew - Virginia House of Delegates, 10th District

Through his four years in the House of Delegates, Mr. Minchew has patroned and secured passage of dozens of important bills improving our regional and rural roads, fostering cost-effective, transparent, and ethical government operations, and strengthening our local schools. He serves on the House Courts of Justice Committee, where he chairs the Ethics Subcommittee, the Transportation Committee, and the Privileges and Elections Committee. He also serves as the House of Delegates' appointee to the Northern Virginia Transportation Authority that oversees and funds targeted, congestion-relieving road improvements to our region, the Northern Virginia Transportation Commission, that oversees transit and Metro operations in our region, and on the Broadband Advisory Commission, where he works to expand broadband services and connectivity to unserved rural and low density areas of Virginia. Mr. Minchew studied public policy and economics at Duke University before returning to Virginia to study law at Washington & Lee University in Lexington. Upon graduating from W&L, he received an appointment as personal law clerk to the Honorable A. Christian Compton, Justice of the Supreme Court of Virginia in Richmond.



Martin Klepper - Executive Director, Build America Bureau, U.S. Department of Transportation

Marty Klepper joins the USDOT Build America Bureau (Bureau) as the first Executive Director. Prior to joining the Bureau, Mr. Klepper served as a senior partner in the Energy and Infrastructure Projects Group at Skadden, Arps, Slate, Meagher & Flom, LLP. Klepper has worked with both federal and state governments on energy and infrastructure financing matters, as well as with banks, underwriters, equity investors, multilateral lenders, and export credit agencies in various capacities. Before joining the Build America Bureau, Klepper represented the Department of Transportation in financing a number of large projects, including TIFIA's \$2 billion financing for the expansion of the Washington Metro to Dulles Airport. He also has handled major transactions related to privatizations and restructurings within the electric and gas industry, and has extensive experience in financing sports stadiums, arenas and teams including FedEx Field and Verizon Center in Washington and the Detroit Tigers Stadium. Klepper received a law degree from Rutgers School of Law and received his bachelor's degree from the Wharton School of the University of Pennsylvania. Before starting law school, he worked as a banker at a global financial institution.



Robert Poole - Director of Transportation Policy and the Searle Freedom Trust Transportation Fellow at the Reason Foundation

Mr. Poole is the author of numerous policy studies on pricing and P3 concessions in both aviation and surface transportation. He has advised the U.S. and many state DOTs on transportation policy issues. He received B.S. and M.S. degrees in engineering from MIT. His book on 21st century highways is due out in Spring 2018.



Bryan Grote - Principal, Mercator Advisors LLC

Bryan directs Mercator's policy analysis and strategic consulting services through which he helps state and local governments as well as federal agencies develop, implement and assess transportation policies and finance programs. Previously he worked on federal infrastructure budget and policy issues for both the Congress (GAO and CBO) and the USDOT, where he was responsible for coordinating legislative proposals, financial policies, special projects and new programs - including the design and implementation of the TIFIA credit assistance program. Bryan served as the first director of the TIFIA program and later was appointed to the National Surface Transportation Infrastructure Financing Commission.

Featured Speakers



Aubrey L. Lane Jr. - Virginia Secretary of Transportation

On November 22, 2013, Governor-Elect Terry McAuliffe appointed Aubrey Layne as Secretary of Transportation for the Commonwealth of Virginia. He was sworn into office on January 12, 2014. As Secretary, Layne oversees seven agencies with over 10,000 employees and combined budgets of more than \$5 billion. Prior to his appointment, he represented the Hampton Roads area on the Commonwealth Transportation Board from 2006 until January 2014.

Secretary Layne most recently served as President of An Achievable Dream Academy in Newport News, Virginia, a unique partnership between public schools and the local business community providing at-risk students opportunities to succeed. Prior to joining An Achievable Dream, Layne was President and Principal Broker of Great Atlantic Properties. He joined the company in 1994 and was responsible for operational activities, new business acquisition, and capital improvement strategy. Before joining Great Atlantic, he held various positions at Hofheimer's Inc., and ended his tenure there as President. Secretary Layne began his career as a Certified Public Accountant with KPMG.

Layne earned a B.S. in Accounting from the University of Richmond and received an MBA from Old Dominion University with a concentration in International Business. In 2011, he completed the University of Virginia's Sorensen Institute for Political Leaders program. Secretary Layne and his wife, Peggy, live in Virginia Beach.



Amando Madan - Senior Vice President/Finance Director, Skanska Infrastructure Development

Mr. Madan is a finance expert with more than 20 years of progressive experience in the US and international project finance markets. He has specialized in the financial components of major infrastructure projects in the US and internationally. During the past 12 years, Mr. Madan has worked at Skanska Infrastructure Development with a focus on the development, bidding and financing of major PPP projects in the US and Latin America. He has experience in the procurement of financing, financial planning and modeling, as well as evaluation and structuring of PPP infrastructure projects.

As financial lead, he has been Skanska's lead in raising committed financing of \$15B+ in support of Skanska's bids. Mr. Madan served as the finance lead for the \$4 billion LaGuardia Central PPP project, which resulted in raising the largest-ever Alternative Minimum Tax (AMT) bond issuance in the US at the time; \$2.5B of bonds (excluding premium) was raised. He has also led multidisciplinary teams to achieve financial close for 2 of the largest greenfield PPP road projects in the US (the I-4 Ultimate in Florida, valued at \$2.3B; and the Elizabeth River Tunnels in Virginia, valued at \$1.45B+), in addition to the Autopistas de Antofagasta in Chile, valued at \$300M. In addition to the projects mentioned above, Mr. Madan has led the financing for Skanska's pursuit of the New Bridge St. Lawrence valued at \$3B+ in Canada; East End Crossing in Indiana/Kentucky, valued at ~\$1B; the Goethals Bridge valued at ~\$1B in New York; the Port Mann/Highway PPP Project in Vancouver, British Columbia, valued at \$1.5B+; State Highway 121 in Texas, valued at \$2B+; and the 800-mile Trans Texas Corridor 35.

He holds a Master of Business Administration from Duke University Fuqua School of Business, a Master of Arts in Economics from George Mason University and a Bachelor of Arts in Economics and Spanish, with a minor in History, from George Mason University. Prior to Skanska, Mr. Madan was an equity research associate with Sanford C. Bernstein, where he assessed and recommended opportunities and entry strategies for public-private partnerships.

SAVE THE DATE! 5th Annual P3 Conference: April 25, 2018

Afternoon Panel: P3's in the Mid-Atlantic Region & Beyond



Michael Schneider - Senior Vice President and Director of Professional Services, HDR Inc.

Mr. Schneider is Senior Vice President and Director of Professional Services for HDR Inc., serving as a member of the firm's Executive Leadership Team. Prior to this appointment, he led the firm's global strategic advisory practice and continues to serve as project director or principal technical advisor for a variety of transit, rail, highway and infrastructure engagements. Mr. Schneider is a long-time member of the Board of Directors and Co-Chair of the Committee on Public-Private Partnerships of the American Public Transportation Association. Mr. Schneider was also Executive Vice President and a member of the Board of Directors at Parsons Brinckerhoff. He has been involved in numerous P3 and private sector infrastructure finance programs since 1984 as an owner, developer and advisor, most recently as project director of the advisory team for the \$20+ billion Los Angeles Metropolitan Transportation Authority (LA Metro) Public-Private Partnership Program. In his long career in the infrastructure field Mr. Schneider also directed the development of the first privately funded/financed tollroad in the Western United States, SR 125 in San Diego; advised the privately-financed E-470 Highway program in Colorado; and led the team responsible for development of a comprehensive public-private partnership approach for development of the multi-billion dollar toll highway program in Orange County, California.



Javier Tamargo - CEO of I-77 Mobility Partners

Javier Tamargo is the CEO of I-77 Mobility Partners, the developer partnering with the North Carolina Department of Transportation to deliver the I-77 HOT Lanes Project. Mr. Tamargo previously served as the CEO of the 407 ETR Extension in the Greater Toronto Area. Mr. Tamargo began his career with Cintra in 2002. Former leadership experiences include serving as Project Manager for the Parking Division, Project Manager for the Toll Road Division on series of concessions in Europe and North America, and as COO at NTE Mobility Partners in the DFW area. Before joining Cintra, Mr. Tamargo worked for some major construction and infrastructure development companies in Spain. Mr. Tamargo received a Master of Science in Civil Engineering from Universidad Politécnic of Madrid, Spain.



Sharon Greene - Senior Vice President, Director, Finance Market Sector, HDR

Sharon Greene is Senior Vice President and Global Director of Financial Consulting for HDR. As a specialist in transportation economics, infrastructure finance and transportation planning, she has led projects and managed programs in public transit, passenger rail, highways and toll facilities, and freight and goods movement. She provides P3 and innovative finance advisory services to agencies including LA Metro, Arizona DOT, and Chicago Transit Authority, and agencies pursuing USDOT competitive grant funding and financing opportunities. Among her major projects, Sharon developed and managed the multi-billion dollar financial plans for implementation of the 5-county Metrolink commuter rail system and the Alameda Freight Corridor. She recently completed a study for FHWA Office of Innovative Program Delivery on Techniques for Early Involvement of the Private Sector in Development of P3 Concession Projects. Sharon is a vice-chair of the APTA P3 Committee and a member of the TRB Revenue and Finance Committee and the P3 Subcommittee.



Jennifer Mayer - Cohort Lead, City Accelerator, Living Cities

Jen Mayer (Concept Jeneration, LLC.) has more than 25 years of experience advising federal, state, and local transportation and environmental agencies on infrastructure finance and policy. She is currently the facilitator for the City Accelerator's Infrastructure Finance Cohort, a CitiFoundation-funded program helping four major US cities bring innovation and inclusion into their capital programs and projects. As a consultant for Ernst and Young Infrastructure Advisors and Apogee Research, Inc., and as a technical advisor for the Federal Highway Administration, she helped state and local agencies create financial plans and issue bonds for infrastructure projects, create revolving loan funds, and consider and implement public-private partnerships (PPPs) and other financing innovations. Jen holds a B.A. from Brown University in Applied Mathematics and Political Science, and an MBA from Haas-UC-Berkeley. She was the founding chair of the Transportation Research Board's P3 Subcommittee, the former co-chair of TRB's Revenue and Finance Committee, and was selected for the Donella Meadows Sustainability Fellows program, focusing on systems thinking in infrastructure.